



<b>Job Title:</b>	Field Clinical Specialist
<b>Reports To:</b>	Vice-President, Clinical Affairs
<b>Location:</b>	USA (flexible to specific location)
<b>Date:</b>	2021 September 13

### **Purpose/Role**

The Field Clinical Specialist's primary responsibility is to provide technical and clinical support to hospitals and clinical staff for Neovasc medical devices.

### **Position Description**

- Support implants and the opening of new centers through customer training (Physicians, clinicians, and technicians)
- Visit key customers to evaluate products and help maintain good customer relationships, gain competitive knowledge and new product concepts or product enhancement ideas.
- Develop and maintain clinical communications to support, document and drive appropriate product utilization.
- Support clinical seminars and medical society sponsored symposia – including therapy development programs
- Communicate verbally and in writing, with marketing and sales teams to address technical, and clinical issues.
- Work with sales and marketing, internal departments and customers to resolve clinical and technical related problems.
- Work with marketing and sales to implement tactics supporting strategic goals and product related tactics.
- Demonstrate a commitment to patient safety and product quality by maintaining compliance with all Quality Systems requirements.
- Maintain strong knowledge of and adherence to regulations regarding promotional material content and control.

### **Qualifications**

#### **Education:**

- Medical Licensure, Certified Radiology Technician or Cardiovascular Technician
- Bachelor's of Science degree in related field an asset

#### **Experience:**

- A minimum of five (5) years in interventional cardiology or cardiac surgery setting and/or a minimum of three (3) years clinical research experience for both investigational and post market medical devices.

- Advanced knowledge in cardiovascular science and medical devices industry.
- Proven knowledge and understanding/overall execution of ongoing clinical trials.

**Skills:**

- Self-motivated, problem solver
- Flexible
- Tenacious & determined
- Strong verbal and written communication skills in local language
- Results oriented
- Excellent organizational planning skills
- Good interpersonal skills