



**Neovasc Inc.**  
**INTERIM CONSOLIDATED FINANCIAL**  
**STATEMENTS (UNAUDITED)**

**FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2012 AND 2011**

**(Expressed in Canadian dollars)**

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## **NEOVASC INC.**

### **Notice of No Auditor Review of Interim Consolidated Financial Statements**

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Under National Instrument 51-102, Part 4, subsection 4.3(3)(a), if an auditor has not performed a review of the interim consolidated financial statements they must be accompanied by a notice that the financial statements have not been reviewed by an auditor.

The accompanying unaudited interim consolidated financial statements of the Company have been prepared by management and approved by the audit committee and board of directors of the Company.

The Company's independent auditors have not performed a review of these interim consolidated financial statements in accordance with the standards established by the Canadian Institute of Chartered Accountants for a review of interim financial statements by an entity's auditors.

# NEOVASC INC.

## Interim Consolidated Statements of Financial Position (Unaudited)

(Expressed in Canadian dollars)

	Notes	September 30, 2012	December 31, 2011 (Audited)
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	6	\$ 2,029,241	\$ 2,404,510
Investments	7	-	1,504,290
Accounts receivable	8	770,373	735,680
Inventory	9	394,522	300,773
Prepaid expenses and other assets		53,173	23,372
<b>Total current assets</b>		<b>3,247,309</b>	<b>4,968,625</b>
<b>Non-current assets</b>			
Property, plant and equipment	10	1,425,497	1,290,651
Restricted cash and cash equivalents	6	-	40,840
<b>Total non-current assets</b>		<b>1,425,497</b>	<b>1,331,491</b>
<b>Total assets</b>		<b>\$ 4,672,806</b>	<b>\$ 6,300,116</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Liabilities</b>			
<b>Current liabilities</b>			
Accounts payable and accrued liabilities	11	\$ 1,090,443	\$ 591,476
Current portion of long-term debt	12	42,351	41,568
<b>Total current liabilities</b>		<b>1,132,794</b>	<b>633,044</b>
<b>Non-current liabilities</b>			
Long-term debt	12	251,004	280,642
<b>Total non-current liabilities</b>		<b>251,004</b>	<b>280,642</b>
<b>Total liabilities</b>		<b>1,383,798</b>	<b>913,686</b>
<b>Equity</b>			
Share capital	13	70,387,129	70,220,381
Contributed surplus	13	7,882,824	6,158,434
Deficit		(74,980,945)	(70,992,385)
<b>Total equity</b>		<b>3,289,008</b>	<b>5,386,430</b>
<b>Total liabilities and equity</b>		<b>\$ 4,672,806</b>	<b>\$ 6,300,116</b>

GOING CONCERN (see Note 2(b))

# NEOVASC INC.

## Interim Consolidated Statements of Comprehensive Loss (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

	Three months ended September 30,		Nine months ended September 30,	
Notes	2012	2011	2012	2011
<b>REVENUE</b>				
Product sales	\$ 946,117	\$ 391,197	\$ 2,397,985	\$ 1,120,290
Contract manufacturing	527,557	528,467	1,327,363	1,053,678
Consulting services	532,266	506,383	1,628,191	1,301,404
15	<b>2,005,940</b>	1,426,047	<b>5,353,539</b>	3,475,372
<b>COST OF GOODS SOLD</b>				
16	<b>1,275,096</b>	936,879	<b>3,149,177</b>	2,013,612
<b>GROSS PROFIT</b>				
	<b>730,844</b>	489,168	<b>2,204,362</b>	1,461,760
<b>EXPENSES</b>				
Selling expenses	16 40,503	48,154	132,513	145,242
General and administrative expenses	16 937,202	774,829	3,094,474	2,337,821
Product development and clinical trials expenses	16 950,275	627,790	2,950,761	1,891,713
	<b>1,927,980</b>	1,450,773	<b>6,177,748</b>	4,374,776
<b>OPERATING LOSS</b>				
	<b>(1,197,136)</b>	(961,605)	<b>(3,973,386)</b>	(2,913,016)
<b>OTHER INCOME/(EXPENSE)</b>				
Interest income	5,950	8	27,783	240
Interest expense	(2,584)	(2,980)	(8,000)	(8,985)
(Loss)/Gain on foreign exchange	(13,144)	73,070	(34,957)	41,015
	<b>(9,778)</b>	70,098	<b>(15,174)</b>	32,270
<b>LOSS AND COMPREHENSIVE LOSS FOR THE PERIOD</b>				
	<b>\$ (1,206,914)</b>	\$ (891,507)	<b>\$ (3,988,560)</b>	\$ (2,880,746)
<b>LOSS PER SHARE</b>				
Basic and diluted loss per share	17 \$ (0.03)	\$ (0.02)	\$ (0.09)	\$ (0.07)

## NEOVASC INC.

### Interim Consolidated Statements of Changes in Equity (Unaudited)

(Expressed in Canadian dollars)

	Notes	Share Capital	Contributed Surplus	Deficit	Total Equity
<b>Balance at January 1, 2011</b>		<b>\$ 64,841,468</b>	<b>\$ 4,999,062</b>	<b>\$ (67,132,209)</b>	<b>\$ 2,708,321</b>
Issue of share capital on exercise of warrants	13(b)(i)	130,517	-	-	130,517
Issue of share capital on exercise of options		525,319	(494,585)	-	30,734
Share-based payments		-	1,247,096	-	1,247,096
<b>Transaction with owners during the period</b>		<b>655,836</b>	<b>752,511</b>	<b>-</b>	<b>1,408,347</b>
<b>Loss and comprehensive loss for the period</b>		<b>-</b>	<b>-</b>	<b>(2,880,746)</b>	<b>(2,880,746)</b>
<b>Balance at September 30, 2011</b>		<b>\$ 65,497,304</b>	<b>\$ 5,751,573</b>	<b>\$ (70,012,955)</b>	<b>\$ 1,235,922</b>
<b>Balance at January 1, 2012</b>		<b>\$ 70,220,381</b>	<b>\$ 6,158,434</b>	<b>\$ (70,992,385)</b>	<b>\$ 5,386,430</b>
Issue of share capital on exercise of options		166,748	(152,425)	-	14,323
Share-based payments		-	1,876,815	-	1,876,815
<b>Transaction with owners during the period</b>		<b>166,748</b>	<b>1,724,390</b>	<b>-</b>	<b>1,891,138</b>
<b>Loss and comprehensive loss for the period</b>		<b>-</b>	<b>-</b>	<b>(3,988,560)</b>	<b>(3,988,560)</b>
<b>Balance at September 30, 2012</b>		<b>\$ 70,387,129</b>	<b>\$ 7,882,824</b>	<b>\$ (74,980,945)</b>	<b>\$ 3,289,008</b>

See Accompanying Notes to the Interim Consolidated Financial Statements

# NEOVASC INC.

## Interim Consolidated Statements of Cash Flows (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

Notes	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
<b>OPERATING ACTIVITIES</b>				
Loss for the period	\$ (1,206,914)	\$ (891,507)	\$ (3,988,560)	\$ (2,880,746)
Adjustments for:				
Depreciation	16 36,704	24,577	97,467	68,804
Share-based payments	16 577,458	448,931	1,876,815	1,247,096
Interest income	(5,950)	(8)	(27,783)	(240)
Interest expense	2,584	2,980	8,000	8,985
	<u>(596,118)</u>	<u>(415,027)</u>	<u>(2,034,061)</u>	<u>(1,556,101)</u>
Net change in non-cash working capital items:				
Accounts receivable	(234,820)	(538,361)	(34,693)	(260,801)
Inventory	125,798	240,344	(93,749)	(26,925)
Prepaid expenses and other assets	496	(8,434)	(29,801)	(21,048)
Accounts payable and accrued liabilities	256,131	(325,111)	498,967	(107,198)
	<u>147,605</u>	<u>(631,562)</u>	<u>340,724</u>	<u>(415,972)</u>
Interest paid and received:				
Interest received	5,950	8	27,783	240
Interest paid	(2,584)	(2,980)	(8,000)	(8,985)
	<u>3,366</u>	<u>(2,972)</u>	<u>19,783</u>	<u>(8,745)</u>
	<u>(445,147)</u>	<u>(1,049,561)</u>	<u>(1,673,554)</u>	<u>(1,980,818)</u>
<b>INVESTING ACTIVITIES</b>				
Decrease in investments	1,504,258	-	1,504,290	-
Purchase of property, plant and equipment	(39,872)	(35,068)	(232,313)	(142,474)
	<u>1,464,386</u>	<u>(35,068)</u>	<u>1,271,977</u>	<u>(142,474)</u>
<b>FINANCING ACTIVITIES</b>				
Decrease in bank overdraft	(145,927)	(48,649)	-	(213,280)
Decrease/(increase) in restricted cash & cash equivalent	41,040	(2,984)	40,840	8,444
Repayment of long-term debt	(9,701)	(9,306)	(28,855)	(27,871)
Proceeds from share issue, net of cost of \$42,864	-	4,682,393	-	4,682,393
Proceeds from exercise of warrants	-	-	-	130,517
Proceeds from exercise of options	100	4,081	14,323	30,734
	<u>(114,488)</u>	<u>4,625,535</u>	<u>26,308</u>	<u>4,610,937</u>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>904,751</b>	<b>3,540,906</b>	<b>(375,269)</b>	<b>2,487,645</b>
<b>CASH AND CASH EQUIVALENTS</b>				
Beginning of the period	1,124,490	435,766	2,404,510	1,489,027
End of the period	<u>\$ 2,029,241</u>	<u>\$ 3,976,672</u>	<u>\$ 2,029,241</u>	<u>\$ 3,976,672</u>
Represented by:				
Cash	6 519,690	3,976,672	519,690	3,976,672
Cashable guaranteed investment certificate	6 1,509,551	-	1,509,551	-
	<u>\$ 2,029,241</u>	<u>\$ 3,976,672</u>	<u>\$ 2,029,241</u>	<u>\$ 3,976,672</u>

See Accompanying Notes to the Interim Consolidated Financial Statements

# NEOVASC INC.

## Notes to the Interim Consolidated Financial Statements (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

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### 1. INCORPORATION AND NATURE OF BUSINESS

Neovasc Inc. ("Neovasc" or the "Company") is a limited liability company incorporated and domiciled in Canada. The Company was incorporated as Medical Ventures Corp. under the Company Act (British Columbia) on November 2, 2000 and was continued under the Canada Business Corporations Act on April 19, 2002. On July 1, 2008, the Company changed its name to Neovasc Inc.

Neovasc is the parent company. The interim consolidated financial statements of the Company as at September 30, 2012 and December 31, 2011 and for the three and nine months ended September 30, 2012 and 2011 comprise the Company and its subsidiaries, all of which were wholly owned. Neovasc's registered office and its principal place of business is Suite 2135, 13700 Mayfield Place, Richmond, British Columbia, Canada, V6V 2E4. The Company's shares are listed on the TSX Venture Exchange.

Neovasc is a specialty medical device company that develops, manufactures and markets products for the rapidly growing cardiovascular marketplace. Its products include the Neovasc Reducer™ for the treatment of refractory angina, the Tiara™ technology in development for the transcatheter treatment of mitral valve disease and a line of advanced biological tissue products that are used as key components in a variety of third-party medical products, such as transcatheter heart valves.

### 2. BASIS OF PREPARATION

#### (a) Statement of compliance with IFRS

These interim consolidated financial statements are prepared in accordance with International Accounting Standard ("IAS") 34 Interim Financial Reporting, as issued by the International Accounting Standards Board ("IASB"), using the accounting policies consistent with the Company's annual consolidated financial statements for the year ended December 31, 2011. These interim consolidated financial statements should be read in conjunction with the Company's audited annual consolidated financial statements for the year ended December 31, 2011 and the accompanying notes included in those financial statements. For a full description of accounting policies, refer to the audited annual consolidated financial statements of the Company for the year ended December 31, 2011.

The results for the three and nine months ended September 30, 2012 may not be indicative of the results that may be expected for the full year or any other period.

#### (b) Going concern

These interim consolidated financial statements have been prepared on a going concern basis that contemplates the realization of assets and satisfaction of liabilities in the normal course of business. The Company has incurred operating losses of \$1,206,914 and \$3,988,560 for the three and nine months ended September 30, 2012 (three and nine months ended September 30, 2011: \$891,507 and \$2,880,746) and has a deficit of \$74,980,945 as at September 30, 2012 compared to a deficit of \$70,992,385 as at December 31, 2011. The Company's ability to continue as a going concern is dependent on the profitable commercialization of its products or obtaining additional debt or equity financing to fund ongoing operations until profitability is achieved. The Company plans to manage its cash flows and investment in development projects to match the cash generated from operations and from additional debt or equity financings. In the medium to long-term the Company will continue its strategy of business development to increase its existing revenue streams and product development to generate new revenue streams from new products. In the short-term the Company will continue to monitor its cash requirements and may cut costs or obtain additional debt or equity financing to fund ongoing operations until profitability is achieved as appropriate.

The Company believes that successful execution of its development plans will result in sufficient cash flow to fund projected operational and investment requirements. However, no assurances can be given that the Company will be able to achieve all or part of these objectives as discussed above. Should the Company be unable to complete its development plans the Company is committed to implementing all or a portion of its contingency plan. This plan has been designed to reduce cash outflows, and includes, but is not limited to, deferring certain product development activities and further reducing sales and marketing and general and administrative expenses. The failure of the Company to meet all or part of its development plans or contingency plan may have a material adverse impact on the Company's financial position, results of operations and cash flows.

If the going concern basis was not appropriate for these consolidated financial statements, significant adjustments would be necessary to the carrying values of the Company's assets and liabilities, reported expenses and classifications in the consolidated statement of financial position.



# NEOVASC INC.

## Notes to the Interim Consolidated Financial Statements (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

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### 2. BASIS OF PREPARATION (continued)

#### (c) Basis of measurement

The Company's interim consolidated financial statements have been prepared on the historical cost basis except for accounts receivable measured at amortized cost and inventory measured at net realizable value.

#### (d) Basis of consolidation

The interim consolidated financial statements include the financial statements of the Company and its wholly-owned subsidiaries, Neovasc Medical Inc., Angiometrx Inc., Neovasc Medical Ltd., B-Balloon Ltd. and Neovasc (US) Inc. All intercompany balances and transactions have been eliminated upon consolidation.

#### (e) Presentation of financial statements

The Company has elected to present the 'Statement of Comprehensive Income' in a single statement.

The Company presents two statements of financial position for its interim financial statements. In future periods, the Company will present two comparative periods for the statement of financial position only when it: (i) applies an accounting policy retrospectively, (ii) makes a retrospective restatement of items in its consolidated financial statements, or (iii) reclassifies items in the consolidated financial statements.

#### (f) Use of estimates and management judgment

The preparation of interim consolidated financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Significant areas requiring the use of management estimates relate to the determination of the net realizable value of inventory (obsolescence provisions), allowance for doubtful accounts receivable, impairment of non-financial assets, useful lives of depreciable assets and expected life, volatility and forfeiture rates for share-based payments.

##### *Inventories*

The Company estimates the net realizable values of inventories, taking into account the most reliable evidence available at each reporting date. The future realization of these inventories may be affected by future technology or other market-driven changes that may reduce future selling prices.

##### *Allowance for doubtful accounts receivable*

The Company provides for bad debt by setting aside accounts receivable past due more than 121 days. Uncertainty relates to the actual collectability of customer balances that can vary from the Company's estimation.

##### *Impairment of long-lived assets*

In assessing impairment, the Company estimates the recoverable amount of each asset or cash generating units based on expected future cash flows and uses an interest rate to discount them. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate.

##### *Useful lives of depreciable assets*

The Company reviews its estimate of the useful lives of depreciable assets at each reporting date, based on the expected utilization of the assets. Uncertainties in these estimates relate to technical obsolescence that may change the utilization of certain software and equipment.

##### *Share-based payment*

The Company measures the cost of equity-settled transactions by reference to the fair value of the equity instruments at the date at which they are granted. Estimating fair value for share-based payment transactions requires determining the most appropriate valuation model, which is dependent on the terms and conditions of the grant. This estimate also requires determining the most appropriate inputs to the valuation model including the expected life of the share option, volatility and forfeiture rates and making assumptions about them.

# NEOVASC INC.

## Notes to the Interim Consolidated Financial Statements (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

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### 3. CHANGES IN ACCOUNTING POLICIES

During the three and nine months ended September 30, 2012, there have been no changes in accounting policies.

### 4. MANAGING CAPITAL

The Company's objectives, when managing capital, are to safeguard cash as well as maintain financial liquidity and flexibility in order to preserve its ability to meet financial obligations and deploy capital to grow its business. In the definition of capital, the Company includes equity and long-term debt. There has been no change in the definition since the prior period.

The Company's financial strategy is designed to maintain a flexible capital structure consistent with the objectives stated above and to respond to business growth opportunities and changes in economic conditions. In order to maintain or adjust its capital structure, the Company may issue new shares, or new debt (secured, unsecured, convertible and/or other types of available debt instruments).

The capital of the Company is comprised of:

	<b>September 30, 2012</b>	December 31, 2011
Equity	<b>\$ 3,289,008</b>	\$ 5,386,430
Long-term debt	<b>293,355</b>	322,210
	<b><u>\$ 3,582,363</u></b>	<u>\$ 5,708,640</u>

The Company is subject to certain financial covenants in connection with its long-term debt, including a requirement to limit the amount of total debt in relation to total equity. As at September 30, 2012 and December 31, 2011, the Company was in compliance with all financial covenants associated with its long-term debt.

For the three and nine months ended September 30, 2012 there were no changes in the Company's capital management policy.

# NEOVASC INC.

## Notes to the Interim Consolidated Financial Statements (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

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### 5. FINANCIAL RISK MANAGEMENT

#### (a) Foreign exchange risk

The majority of the Company's revenues are derived from product sales in the United States and Europe, primarily denominated in United States and European Union currency. Management has considered the stability of the foreign currency and the impact a change in the exchange rate may have on future earnings during the forecasting process. United States and European Union currency represents approximately 66% and 31% of the revenue for the nine months ended September 30, 2012 (nine months ended September 30, 2011: 57% and 39%, respectively). A 5% change in the foreign exchange rates for United States and European Union currencies will result in a change in revenues of approximately \$177,000 and \$82,000, respectively. A 5% change in the foreign exchange rates for the United States and European Union currencies will result in a change in foreign currency denominated accounts receivable of approximately \$23,200 and \$12,800, respectively, and a change in foreign currency denominated accounts payable of approximately \$7,600 and \$9,600, respectively.

#### (b) Interest rate risk

The Company makes fixed repayments on its long-term debt (see Note 12). Included in the repayments is an interest payment with an interest rate floating at prime rate. Management has considered the risks to cash flows from this variable interest portion and considers it unlikely that the interest rates will increase sufficiently to exceed the fixed monthly payment due on the bank loan. A 1% change in the interest rate on the bank loan will change the interest rate expense for the three months ended September 30, 2012 by approximately \$800 (three months ended September 30, 2011: \$900) and inversely change the amount of principal repaid by the same amount.

#### (c) Liquidity risk

The Company has incurred operating losses since inception (see Note 2(b)). The Company's ability to continue as a going concern is dependent on the profitable commercialization of its products or obtaining additional debt or equity financing to fund ongoing operations until profitability is achieved. The Company reviews its cash flows on a quarterly basis and forecasts expected break even points and the timing of additional cash flows.

As at September 30, 2012 the Company had working capital of \$2,114,515 as compared to working capital of \$4,335,581 at December 31, 2011.

#### (d) Credit risk

Credit risk arises from the possibility that the entities to which the Company sells products may experience financial difficulty and be unable to fulfill their contractual obligations. This risk is mitigated by proactive credit management policies that include regular monitoring of the debtor's payment history and performance. The Company does not require collateral from its customers as security for trade accounts receivable but may require certain customers to pay in advance of any work being performed or product being shipped. The maximum exposure, if all of the Company's customers were to default at the same time is the full carrying value of the trade accounts receivable at September 30, 2012: \$717,056 (December 31, 2011: \$700,411).

As at September 30, 2012, the Company had \$4,427 (December 31, 2011: \$21,998) of trade accounts receivable that was overdue, according to the customers' credit terms. Of these the Company has provided for \$4,427 of trade accounts receivable which management believes may be impaired (December 31, 2011: \$3,868). During the three and nine months ended September 30, 2012 and for the three and nine months ended September 30, 2011 the Company wrote down \$nil of accounts receivable owed by customers.

# NEOVASC INC.

## Notes to the Interim Consolidated Financial Statements (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

### 6. CASH AND CASH EQUIVALENTS

	<b>September 30, 2012</b>	December 31, 2011
Canadian dollars	<b>\$ 151,319</b>	\$ 445,563
United States dollars	<b>278,602</b>	456,052
European euros	<b>89,769</b>	349
Deposits held in high interest savings accounts ("HISAs")	-	1,201,688
Deposits held as guaranteed investments certificates ("GICs")	<b>1,500,000</b>	300,000
Accrued interest on GICs	<b>9,551</b>	858
	<b>\$ 2,029,241</b>	\$ 2,404,510

The GICs are issued by major Canadian Chartered Banks, are fully cashable, had a 180-day term, matured on October 15, 2012 and had a fixed interest of 1.40% per annum. As at December 31, 2011, 2012 the Company has restricted cash and cash equivalents of US\$40,000 representing security for the Company's long-term debt (see Note 12). As at September 30, 2012 this security has been released.

### 7. INVESTMENTS

	<b>September 30, 2012</b>	December 31, 2011
Deposits held as guaranteed investments certificates ("GICs")	<b>\$ -</b>	\$ 1,500,000
Accrued interest on GICs	-	4,290
	<b>\$ -</b>	\$ 1,504,290

The GICs are issued by major Canadian Chartered Banks, are non-cashable and had a 180-day term.

### 8. ACCOUNTS RECEIVABLE

	<b>September 30, 2012</b>	December 31, 2011
Trade receivables	<b>\$ 721,483</b>	\$ 704,279
Allowance for doubtful accounts	<b>(4,427)</b>	(3,868)
Net trade receivables	<b>717,056</b>	700,411
Other receivables	<b>53,317</b>	35,269
	<b>\$ 770,373</b>	\$ 735,680

All amounts are short-term. The net carrying value of trade receivables is considered a reasonable approximation of fair value. All accounts receivable are pledged as security for the long-term debt of the Company (see Note 12). The aging analysis of receivables is as follows:

	<b>September 30, 2012</b>	December 31, 2011
Not past due	<b>\$ 717,056</b>	\$ 682,281
Past due 0 - 30 days	-	18,130
Past due 31 - 60 days	-	-
Past due 61 - 90 days	-	-
Past due 91 - 120 days	-	-
Past due more than 121 days	<b>4,427</b>	3,868
	<b>\$ 721,483</b>	\$ 704,279

# NEOVASC INC.

## Notes to the Interim Consolidated Financial Statements (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

### 8. ACCOUNTS RECEIVABLE (continued)

All of the Company's trade and other receivables have been reviewed for impairment. No impairment was found. The movement in the allowance for doubtful accounts is as follows:

	<b>September 30, 2012</b>	December 31, 2011
Balance January 1,	\$ 3,868	\$ 781
Amounts recorded during period	559	3,087
	<b>\$ 4,427</b>	<b>\$ 3,868</b>

### 9. INVENTORY

	<b>September 30, 2012</b>	December 31, 2011
Raw materials	\$ 330,176	\$ 180,544
Work in progress	36,312	9,220
Finished goods	28,034	111,009
	<b>\$ 394,522</b>	<b>\$ 300,773</b>

During the three and nine months ended September 30, 2012 \$881,787 and \$2,202,479 (three and nine months ended September 30, 2011: \$621,489 and \$1,352,935) of inventory was expensed in cost of goods sold, and \$45,021 and \$138,230 (three and nine months ended September 30, 2011: \$54,998 and \$45,434) of inventory was used in internal development projects and expensed in product development and clinical trial expenses. All the inventories are pledged as security for the long-term debt of the Company (see Note 12).

# NEOVASC INC.

## Notes to the Interim Consolidated Financial Statements (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

### 10. PROPERTY, PLANT AND EQUIPMENT

	Land	Building	Production equipment	Computer hardware	Computer software	Office equipment	Total
<b>COST</b>							
<b>Balance at January 1, 2011</b>	\$ 207,347	\$ 1,081,177	\$ 528,561	\$ 170,279	\$ 216,739	\$ 162,024	\$ 2,366,127
Additions	-	94,801	38,751	6,914	25,079	-	165,545
<b>Balance at December 31, 2011</b>	\$ 207,347	\$ 1,175,978	\$ 567,312	\$ 177,193	\$ 241,818	\$ 162,024	\$ 2,531,672
Additions	-	133,398	34,885	28,201	29,847	5,982	232,313
<b>Balance at September 30, 2012</b>	\$ 207,347	\$ 1,309,376	\$ 602,197	\$ 205,394	\$ 271,665	\$ 168,006	\$ 2,763,985
<b>ACCUMULATED DEPRECIATION</b>							
<b>Balance at January 1, 2011</b>	\$ -	\$ 224,832	\$ 440,725	\$ 136,740	\$ 213,635	\$ 125,714	\$ 1,141,646
Depreciation for the year	-	36,478	34,014	11,660	9,961	7,262	99,375
<b>Balance at December 31, 2011</b>	\$ -	\$ 261,310	\$ 474,739	\$ 148,400	\$ 223,596	\$ 132,976	\$ 1,241,021
Depreciation for the period	-	29,522	24,789	8,435	30,012	4,709	97,467
<b>Balance at September 30, 2012</b>	\$ -	\$ 290,832	\$ 499,528	\$ 156,835	\$ 253,608	\$ 137,685	\$ 1,338,488
<b>CARRYING AMOUNTS</b>							
At December 31, 2011	\$ 207,347	\$ 914,668	\$ 92,573	\$ 28,793	\$ 18,222	\$ 29,048	\$ 1,290,651
<b>At September 30, 2012</b>	\$ 207,347	\$ 1,018,544	\$ 102,669	\$ 48,559	\$ 18,057	\$ 30,321	\$ 1,425,497

As at September 30, 2012, all property, plant and equipment were pledged as security for the long-term debt of the Company (see Note 12).

# NEOVASC INC.

## Notes to the Interim Consolidated Financial Statements (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

### 11. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	September 30, 2012	December 31, 2011
Trade payables	\$ 805,798	\$ 339,534
Accrued liabilities	266,851	236,618
Other payables	17,794	15,324
	<u>\$ 1,090,443</u>	<u>\$ 591,476</u>

All amounts are short-term. The net carrying value of trade payables is considered a reasonable approximation of fair value.

### 12. LONG-TERM DEBT

	September 30, 2012	December 31, 2011
Bank installment loan	\$ 293,355	\$ 322,210
Less current portion	(42,351)	(41,568)
	<u>\$ 251,004</u>	<u>\$ 280,642</u>

Repayments consist of 180 regular blended payments of \$4,095 each month, including interest and principal, commencing on September 1, 2007 and ending on or before August 1, 2022. The loan agreement as amended on July 18, 2012, is collateralized by a first charge over the Company's land and buildings and a general security agreement over all personal property of the business now owned and all personal property acquired in the future. The loan bears interest at prime plus 0.500% per annum.

Principal maturities in the next five years and thereafter are approximately as follows:

	September 30, 2012	December 31, 2011
Year 1	\$ 42,351	\$ 41,568
Year 2	43,613	42,897
Year 3	44,671	43,938
Year 4	45,755	45,005
Year 5	46,866	46,097
Thereafter	70,099	102,705
	<u>\$ 293,355</u>	<u>\$ 322,210</u>

More information about the Company's exposure to interest rate and liquidity risk is given in Notes 5(b) and 5(c).

# NEOVASC INC.

## Notes to the Interim Consolidated Financial Statements (Unaudited)

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### 13. SHARE CAPITAL

All shares are equally eligible to receive dividends and the repayment of capital and represent one vote at the shareholders' meeting.

#### (a) Authorized

Unlimited number of common shares without par value.

Unlimited number of preferred shares without par value.

#### (b) Issued and outstanding

	Common Shares		Contributed
	Number	Amount	Surplus
<b>Balance, January 1, 2011</b>	<b>40,364,334</b>	<b>\$ 64,841,468</b>	<b>\$ 4,999,062</b>
Issued for cash on exercise of warrants (i)	326,293	130,517	
Issued for cash pursuant to a private placement (ii)	4,720,500	4,720,500	
Share issue costs (ii)		(42,864)	
Issued for cash on exercise of options	301,522	570,760	(539,774)
Share-based payments			1,699,146
<b>Balance, December 31, 2011</b>	<b>45,712,649</b>	<b>\$ 70,220,381</b>	<b>\$ 6,158,434</b>
Issued for cash on exercise of options	86,095	166,748	(152,425)
Share-based payments			1,876,815
<b>Balance, September 30, 2012</b>	<b>45,798,744</b>	<b>\$ 70,387,129</b>	<b>\$ 7,882,824</b>

- (i) On January 17, 2011 and February 15, 2011, the Company issued 197,922 and 128,371 common shares, respectively, upon the exercise of warrants issued as part of the Company's February 2010 financing. Proceeds from the exercise of the 326,293 warrants amounted to \$130,517.
- (ii) On August 16, 2011, the Company completed a non-brokered private placement of 4,720,500 equity units at the price of \$1.00 per unit for aggregate gross proceeds of approximately \$4,720,500. Each unit consists of one common share of Neovasc stock and one-half of one common share purchase warrant of Neovasc stock. Each whole warrant entitles the holder thereof to purchase one common share of Neovasc stock at the exercise price of \$1.25 per share for a period of two years after the closing date of the offering. Share issue costs were \$42,864.



# NEOVASC INC.

## Notes to the Interim Consolidated Financial Statements (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

### 13. SHARE CAPITAL (continued)

#### (c) Stock options

The Company adopted an equity-settled stock option plan under which the directors of the Company may grant options to purchase common shares to directors, officers, employees and service providers (the "optionees") of the Company on terms that the directors of the Company may determine within the limitations set forth in the stock option plan. Effective June 8, 2011, at the Annual General Meeting ("AGM"), the board of directors of the Company approved an amendment to the Company's incentive stock option plan to increase the number of options available for grant under the plan to 20% of the number of common shares of the Company outstanding on June 8, 2011.

Options under the Company's stock option plan granted to directors may vest immediately and options granted to employees and officers vest 20% immediately on the grant date, and 20% on each of the next four anniversaries of the grant date. The directors of the Company have discretion within the limitations set forth in the stock option plan to determine other vesting terms on options granted to directors, officers, employees and others. The minimum exercise price of a stock option cannot be less than the applicable market price of the common shares on the date of the grant and the options have a maximum life of five years from the date of grant. The Company also assumed options from the acquisition of Neovasc Medical Ltd. and B-Balloon Ltd. which are not the part of the Company's stock option plan. The following table summarizes stock option activity for the respective periods as follows:

	Number of options	Weighted average exercise price	Average remaining contractual life (years)
<b>Options outstanding, January 1, 2011</b>	<b>4,136,302</b>	<b>\$ 0.46</b>	<b>4.04</b>
Granted	2,468,250	1.00	
Exercised	(301,522)	0.10	
Forfeited	(7,550)	0.84	
Expired	(442)	0.20	
<b>Options outstanding, December 31, 2011</b>	<b>6,295,038</b>	<b>\$ 0.67</b>	<b>3.49</b>
Granted	1,609,850	\$ 1.37	
Exercised	(86,095)	0.17	
Forfeited	(5,000)	0.61	
Expired	(1,710)	0.20	
<b>Options outstanding, September 30, 2012</b>	<b>7,812,083</b>	<b>\$ 0.82</b>	<b>3.11</b>
<b>Options exercisable, September 30, 2012</b>	<b>5,566,708</b>	<b>\$ 0.67</b>	<b>2.95</b>
Weighted average measurement date fair value of stock options awarded during the year.		\$ 1.29	

The following table lists the options outstanding at September 30, 2012 by exercise price:

Exercise price	Options outstanding	Weighted average remaining term (yrs)	Options exercisable	Weighted average remaining term (yrs)
\$ 0.01	515,824	4.43	515,824	4.43
\$ 0.20-0.40	2,364,909	2.23	1,973,859	2.23
\$ 0.97-1.45	4,931,350	3.46	3,077,025	3.19
	<b>7,812,083</b>		<b>5,566,708</b>	

# NEOVASC INC.

## Notes to the Interim Consolidated Financial Statements (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

### 13. SHARE CAPITAL (continued)

#### (c) Stock options (continued)

The weighted average share price at the date of exercise for share options exercised for the nine months ended September 30, 2012 was \$0.17 (nine months ended September 30, 2011: \$0.11). During the three and nine months ended September 30, 2012, the Company recorded \$577,458 and \$1,876,815, respectively, as compensation expense for share-based compensation awarded to eligible optionees (three and nine months ended September 30, 2011: \$448,931 and \$1,247,096). The Company used the Black-Scholes Option Pricing Model to estimate the fair value of the options at each measurement date using the following weighted average assumptions:

	2012		2011
Weighted average fair value	\$ 1.29	\$	0.89
Dividend yield	nil		nil
Volatility	145%		141%
Risk-free interest rate	1.50%		3.00%
Expected life	5 years		5 years

#### (d) Warrants

	Number of warrants
<b>Balance, January 1, 2011</b>	<b>326,293</b>
Exercised (i)	(326,293)
Issued pursuant to a private placement (ii)	2,360,250
<b>Balance, December 31, 2011 and September 30, 2012</b>	<b>2,360,250</b>

(i) On January 17, 2011, and February 15, 2011, 197,922 and 128,371 warrants, issued as part of the Company's February 2010 financing (see Note 13(b)(i)), were exercised. Proceeds from the exercise of the 326,293 warrants amounted to \$130,517.

(ii) On August 16, 2011, 2,360,250 warrants issued as part of the Company's August 2011 financing (see Note 13 (b)(ii)). Each whole warrant entitled the holder thereof to purchase one common share of Neovasc stock at the exercise price of \$1.25 per share for a period of two years after the closing date of the offering.

There were no performance conditions attached to the warrants and all the warrants vested upon issuance.

### 14. EMPLOYEE BENEFITS EXPENSE

	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
Wages and salaries	\$ 789,936	\$ 659,384	\$ 2,322,499	\$ 1,935,062
Canadian pension plan and employment insurance	35,773	26,523	125,690	102,308
Contribution to defined contribution pension plan	19,533	15,647	57,591	43,883
Share-based payments	577,458	448,931	1,876,815	1,247,096
	<b>\$ 1,422,700</b>	<b>\$ 1,150,485</b>	<b>\$ 4,382,595</b>	<b>\$ 3,328,349</b>

# NEOVASC INC.

## Notes to the Interim Consolidated Financial Statements (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

### 15. SEGMENT INFORMATION

The Company's operations are in one business segment; the development, manufacture and marketing of medical devices. Each of the Company's product lines has similar characteristics, customers, distribution and marketing strategies, and are subject to similar regulatory requirements. Substantially all of the Company's long-lived assets are located in Canada. The Company carries on business in Canada. The Company earns revenue from sales to customers in the following geographic locations:

	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
<b>REVENUE</b>				
United States	\$ 900,193	\$ 589,899	\$ 2,679,501	\$ 1,266,035
Europe	1,097,171	594,697	2,617,259	1,467,367
Israel	8,576	196,024	45,522	589,622
Canada	-	45,427	11,257	152,348
	<b>\$ 2,005,940</b>	<b>\$ 1,426,047</b>	<b>\$ 5,353,539</b>	<b>\$ 3,475,372</b>

Sales to the Company's three largest customers accounted for approximately 44%, 25%, and 13% of the Company's sales for the three months ended September 30, 2012, and 42%, 21%, and 17% of the Company's sales for the nine months ended September 30, 2012. Comparatively, sales to the Company's three largest customers accounted for approximately 33%, 23% and 21% of the Company's sales for the three months ended September 30, 2011, and 34%, 24%, and 14% of the Company's sales for the nine months ended September 30, 2011.

# NEOVASC INC.

## Notes to the Interim Consolidated Financial Statements (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

### 16. DEPRECIATION AND SHARE-BASED PAYMENTS

	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
<b>COST OF GOODS SOLD</b>				
Depreciation	\$ 5,465	\$ 3,675	\$ 12,619	\$ 10,637
Share-based payments	14,460	3,682	55,719	16,026
Other costs	1,255,171	929,522	3,080,839	1,986,949
<b>TOTAL COST OF GOODS SOLD</b>	<b>\$ 1,275,096</b>	<b>\$ 936,879</b>	<b>\$ 3,149,177</b>	<b>\$ 2,013,612</b>
<b>EXPENSES</b>				
<b>Selling expenses</b>				
Depreciation	\$ 177	\$ -	\$ 354	\$ -
Share-based payments	2,849	1,558	11,591	6,639
Other expenses	37,477	46,596	120,568	138,603
	<b>40,503</b>	<b>48,154</b>	<b>132,513</b>	<b>145,242</b>
<b>General and administrative expenses</b>				
Depreciation	24,109	13,613	65,700	39,618
Share-based payments	436,733	358,248	1,450,342	973,033
Other expenses	476,360	402,968	1,578,432	1,325,170
	<b>937,202</b>	<b>774,829</b>	<b>3,094,474</b>	<b>2,337,821</b>
<b>Product development and clinical trials expenses</b>				
Depreciation	6,953	7,289	18,794	18,549
Share-based payments	123,416	85,443	359,163	251,398
Other expenses	819,906	535,058	2,572,804	1,621,766
	<b>950,275</b>	<b>627,790</b>	<b>2,950,761</b>	<b>1,891,713</b>
<b>Total Expenses</b>				
Depreciation	31,239	20,902	84,848	58,167
Share-based payments	562,998	445,249	1,821,096	1,231,070
Other expenses	1,333,743	984,622	4,271,804	3,085,539
<b>TOTAL EXPENSES</b>	<b>\$ 1,927,980</b>	<b>\$ 1,450,773</b>	<b>\$ 6,177,748</b>	<b>\$ 4,374,776</b>
Depreciation per Statements of Cash Flows	\$ 36,704	\$ 24,577	\$ 97,467	\$ 68,804
Share-based payments per Statements of Cash Flows	\$ 577,458	\$ 448,931	\$ 1,876,815	\$ 1,247,096

# NEOVASC INC.

## Notes to the Interim Consolidated Financial Statements (Unaudited)

For the three and nine months ended September 30, 2012 and 2011

(Expressed in Canadian dollars)

### 17. LOSS PER SHARE

Both the basic and diluted loss per share have been calculated using the loss attributable to shareholders of the Company as the numerator. The weighted average number of common shares outstanding used for basic loss per share for the three and nine months ended September 30, 2012 amounted to 45,798,581 and 45,771,838 shares, respectively (three and nine months ended September 30, 2011: 43,319,100 and 41,425,368 shares).

	Three months ended September 30, 2012		Nine months ended September 30, 2011	
	2012	2011	2012	2011
Weighted average number of common shares - basic	45,798,581	43,319,100	45,771,838	41,425,368
Loss for the period	\$ (1,206,914)	\$ (891,507)	\$ (3,988,560)	\$ (2,880,746)
Basic loss per share	\$ (0.03)	\$ (0.02)	\$ (0.09)	\$ (0.07)

As the Company is currently operating at a loss, no dilutive potential ordinary shares have been identified as the conversion would lead to a decrease in loss per share.

### 18. RELATED PARTY TRANSACTIONS

The Company's key management personnel include members of the board of directors and executive officers. The Company provides salaries or cash compensation, and other non-cash benefits to directors and executive officers.

	Three months ended September 30, 2012		Nine months ended September 30, 2011	
	2012	2011	2012	2011
<b>Short-term employee benefits</b>				
Employee salaries	\$ 167,500	\$ 151,875	\$ 502,500	\$ 455,625
Directors fees	14,121	14,487	44,498	45,055
Social security and medical care costs	4,054	2,106	17,982	13,366
	<b>185,675</b>	<b>168,468</b>	<b>564,980</b>	<b>514,046</b>
<b>Post-employment benefits</b>				
Contributions to defined contribution pension plan	6,281	5,695	18,844	15,187
	<b>6,281</b>	<b>5,695</b>	<b>18,844</b>	<b>15,187</b>
<b>Share-based payments</b>	<b>239,130</b>	138,448	<b>1,010,830</b>	741,891
	<b>239,130</b>	138,448	<b>1,010,830</b>	741,891
<b>Total key management remuneration</b>	<b>\$ 431,086</b>	\$ 312,611	<b>\$ 1,594,654</b>	\$ 1,271,124

### 19. SUBSEQUENT EVENTS

On October 31, 2012, Neovasc finalized its agreement with LeMaitre Vascular, Inc. ("LeMaitre"), allowing LeMaitre to exercise its option to purchase certain specific rights to Neovasc's biological vascular surgical patch product technology on an accelerated basis, at an agreed price of US\$4.6 million. Under the terms of the amended agreement, Neovasc has received US \$4.255 million from LeMaitre, with the balance payable one year after closing.

### 20. AUTHORIZATION OF FINANCIAL STATEMENTS

The interim consolidated financial statements for the three and nine months ended September 30, 2012 (including comparatives) were approved by the board of directors on November 21, 2012.

(signed) **Alexei Marko**

Alexei Marko, Director

(signed) **Steven Rubin**

Steven Rubin, Director